



# NITRILE GLOVES

MADE WITH AMERICAN STANDARDS

**MEDICAL EXAM**

FDA 510K - CHEMO RATED

**FOOD GRADE**

HIGH QUALITY

**INDUSTRIAL**

LIGHT & HEAVY

# MANUFACTURING BUSINESS PLAN OVERVIEW

DISTRIBUTION | MANUFACTURING | TECHNOLOGY



# Jebtal Imports, LLC Manufacturing Plan

State of Michigan

Jebtal Imports, LLC responded to a US Department of Defense solicitation in 2021 to return PPE manufacturing to the United States. The government will guarantee financing up to 80% of the project. Our initial plan is to build a manufacturing plant in Saginaw County. Saginaw County has the following Opportunities:

1. Up to 80 acres of land invested by the State of Michigan
  1. New Sewer
  2. New utility station
  3. And plenty of water access
2. Rural Area - Funding opportunities from the government (State, Federal)
3. Local state health systems to secure production lines.
4. Local state of Michigan to secure production lines.



Jebtal Imports, LLC is actively engaged in discussions with key stakeholders, including the Michigan Economic Corporation, the Saginaw City Mayor, and the county State Representative. We aim to secure the opportunity for free land and begin construction of the plant by the fall of 2024, a testament to our commitment and progress on this project.

**The business plan was created in 2022, and we anticipate a 20 to 30 percent increase due to inflation. However, we need fresh quotes from the manufacturers and construction companies.**



# Jebtal Imports, LLC Manufacturing Plan

State of Ohio

Following the solicitation, Jebtal swiftly established the Jebtal Nitrile Glove brand. With FDA approval secured in 2023, Jebtal has successfully positioned itself in the health systems and state government agencies across Michigan and Ohio. The state of Ohio, the city of Cleveland, and Metro Health are actively advocating for Jebtal to expand its manufacturing and distribution operations in that area. Here are the distinct opportunities that await:

1. The state of Ohio is looking for 40 – 80 acres in the Cleveland or Toledo area. Jebtal requested the following:
2. New Sewer
  1. New Utilities station
  2. And plenty of water access
3. Jebtal requested an opportunity zone for investment perks
4. State Funding opportunities up to \$100 million
5. Local state health systems to secure production lines. (Metro Health, Cleveland Clinics, and Promedica)
6. Local state of Ohio to secure production lines.



Jebtal is currently working with the parties above to see if the state of Ohio is a good fit. The Cleveland Port is the largest export port in the USA, with medical instruments being one of the top goods.

**Cleveland is competing very hard for Jebtal manufacturing and distribution.**

# Manufacturing Technology and Automation

To set us apart, after Jebtal has completed its factory, we plan to build more plants in the US, Kenya, and India in the future. Technology and automation will allow us to build efficient production lines to produce gloves cheaply and compete with offshore markets.

We have also registered our company in other states and countries. The next few slides show the states and countries where we are registered.





# Jebtal Imports Domestically

Establishing relationships to strengthen our production.

**A local presence helps relationships grow stronger.**



## **Jebtal Imports, LLC**

Corporate Headquarters - Canton, Michigan  
Manufacturing – Saginaw Michigan  
(Future Plans, 2026)



## **Jebtal Imports Ohio, LLC**

Distribution Headquarters – Cleveland, Ohio  
Coming 2024



## **Jebtal Imports New Jersey, LLC**

Distribution



## **Jebtal Imports Georgia, LLC**

Distribution

**COMING SOON!**

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**Texas**  
Distribution



**California**  
Distribution



# Jebtal Imports Worldwide

We are branding Jebtal Brands worldwide to create export opportunities from the USA and around the globe. **We are the future!**

JEBTAL IMPORTS INDIA PRIVATE LIMITED



Jebtal Imports Canada Inc.



# **DISTRIBUTION BUSINESS PLAN OVERVIEW**

DISTRIBUTION | MANUFACTURING | TECHNOLOGY





# Jebtal Imports, LLC Distribution Plan

Jebtal created a business plan at the end of 2023 to raise \$600,000 for 2024 distribution. We haven't completed our fundraiser yet and continue to lobby investors to finalize the round.

As we progress in our fundraising efforts, we are maintaining a strong focus on our sales model, a key component of our 2024 business plan. Our approach includes [specific strategies or initiatives], demonstrating our commitment to sustainable growth.

1. Jebtal is in clinical testing phases with the following health systems.
2. Corewell Health (Michigan)
  1. Metro Health (Ohio)
  2. Cleveland Clinics (Ohio)
  3. Parkland Health (Texas)
3. Obtain loans for domestic stock – Jebtal has received loans to import our current domestic stock.
4. Partnered with a large 3PL and moved into a 300,000 sq ft. facility to store domestic stock

Our goal is to generate production contracts under our minority status. Hospitals all over the country now have set-asides for minority entities. Jebtal is currently 1 of 2 active minority manufacturers of Nitrile Gloves.

# Company Success Record

2020

Secured Schematics from Asia to properly build Nitrile Glove Asian Style Manufacturing in the USA. We met with top automation companies in Grand Rapids, Mi to confirm the ability to prefabricate production lines in USA.

2021

Responded to a Government Solicitation for US manufacturing of Nitrile Gloves. Results: Department of Defense would like us to partner with larger company to secure financing from DFC (US Development Finance Corporation).

2022

Approved for government certifications. Approved for minority status (MBE) and responded to a sources sought with U.S. Human Health Services. Currently in discussion with HHS procurement team on a high level.

2022

Registered to be a DAPA manufacture. Waiting on contract award from the government to activate distribution contract with Cardinal Health and Owens and Minor who are the Prime Vendors for DLA medical supplies. **Preparing to be put on GSA schedule.**

2022

2023



Approved



CardinalHealth

Approved Distributor

# How we set ourselves apart.

**Jebtal Imports, LLC** has developed relationships with organizations throughout the US to market and to help us establish relationships with local, and state governments and corporations. We are quickly gaining momentum by patiently going through multiple processes to gain their trust to do business.



# Health systems and Corporations in process.



# Future Production Line Security

We are currently discussing a strategic Partnership with Phare Medica, to handle their North American production, they are the largest Canadian Glove manufacture for the Canadian government.





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### Establishment Registration & Device Listing

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<b>Proprietary Name:</b>	Jebtal Nitrile Examination Gloves
<b>Classification Name:</b>	POLYMER PATIENT EXAMINATION GLOVE
<b>Product Code:</b>	LZA
<b>Device Class:</b>	1
<b>Regulation Number:</b>	880.6250
<b>Medical Specialty:</b>	General Hospital
<b>Registered Establishment Name:</b>	<a href="#">JEBTAL IMPORTS</a>
<b>Registered Establishment Number:</b>	3017820118
<b>Premarket Submission Number:</b>	<a href="#">K110418</a>
<b>Owner/Operator:</b>	<a href="#">Jebtal Imports</a>
<b>Owner/Operator Number:</b>	10087106
<b>Establishment Operations:</b>	Repackager/Relabeler

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